Boeing Marks 35 Years of Field Reps with U.S. Army Apaches, Looks Forward to Another Five

OEM knowledge and expertise continues to support the Army’s 700 Apaches

Latest contract builds on support legacy from 1985

HUNTSVILLE, Ala., Dec. 22, 2020 — Boeing’s [NYSE: BA] latest contract from the U.S. Army continues to build on a legacy of customer field support for the Army’s AH-64 Apache. Under the projected five-year, $83.3 million max indefinite delivery, indefinite quantity agreement, 15 Boeing field service representatives will be dedicated to the U.S. Army’s Apache fleet.

Boeing has provided field service representatives (FSR) for the U.S. Apache since 1985. Working side by side with Apache operators and maintainers, FSRs are located across the U.S. and deployed with Army units at international locations. The contract includes a base award and four option years.

“Our field reps continue to be the direct, on-site technical expertise for Apache operators,” said John Chicoli, director of U.S. Army, Special Operations and Vertical Lift Services for Boeing. “Side by side with the customer, they bring access to the entire Boeing network for troubleshooting, complex maintenance support and training the warfighter.”

Boeing’s Apache FSR team includes 100% veterans of the U.S. military, with 90% having supported Apaches during their military career. FSRs are a direct link to the latest Boeing proprietary technical documents and have instant access to Boeing engineering to supplement technical and maintenance manuals. Boeing FSRs provide critical technical support, innovation, training and cost savings as they work shoulder to shoulder with their United States government counterparts.

Boeing is the world’s largest aerospace company and leading provider of commercial airplanes, defense, space and security systems, and global services. As a top U.S. exporter, the company supports commercial and government customers in more than 150 countries, leveraging the talents of a global supplier base. Building on a legacy of aerospace leadership, Boeing continues to lead in technology and innovation, deliver for its customers and invest in its people and future growth.

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