

## **Boeing and Hainan Sky Plumage Partner to Expand Pilot Training Opportunities in China**

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Boeing will provide pilot training instructors, freeing HNA pilots to fly aircraft

Boeing and HNA will utilize HNA training center to train pilots for other airlines

**ZHUHAI, China, Nov. 6, 2018** — Boeing [NYSE: BA] and HNA Group's Hainan Sky Plumage Flight Training Co., Ltd. have entered into an agreement that will expand pilot training capabilities in China and help meet the country's growing need for qualified commercial pilots.

Under the agreement, Boeing will provide pilot training instructors for HNA Group, including for Hainan Airlines, at the Hainan Sky Plumage training center in Haikou, Hainan Province of China, alleviating HNA pilots from training requirements and returning them to their primary pilot duties.

"This cooperation is a win-win for HNA and Boeing as it utilizes each organization's superior resources, which is of great significance for enhancing the comprehensive competitiveness of both parties," said Ge Xingfeng, executive chairman of Hainan Sky Plumage Flight Training Co., Ltd. "Hainan Sky Plumage Flight Training Center will use this as an opportunity to carry out more forms and higher levels of cooperation with Boeing."

In exchange, Boeing will use Hainan Sky Plumage's flight training center to train pilots for other airlines, helping to meet the region's growing demand for skilled pilots and support commercial aviation growth to help meet market demand.

"This exciting agreement builds on the strategic programs that we have implemented with our Chinese partners to strengthen and grow China's commercial aviation sector. We have achieved strong results to date and this cooperation will help us deliver even more training capability to our customers across China," said Ihssane Mounir, senior vice president of Commercial Sales & Marketing for The Boeing Company.

Boeing and Hainan Sky Plumage will also explore other training opportunities.

Over the next 20 years the Asia Pacific region will have the greatest global demand for commercial airline pilots, technicians and cabin crew, with 38 percent of the global need for pilots, 39 percent for technicians, and 37 percent for cabin crew.

Operating as one of Boeing's three business units, Global Services is headquartered in the Dallas area. For more information, visit [www.boeing.com/services](http://www.boeing.com/services).

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