

Boeing Announces ANA's Commitment to Become Newest 787-10 Customer

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Airline continues fleet modernization with Boeing airplanes

SEATTLE, Jan 30, 2015 – Boeing [NYSE:BA] and All Nippon Airways (ANA) today announced the airline's intent to purchase three 787-10 Dreamliners to add additional flexibility to the airline's 787 fleet. In addition, ANA announced an order for five Next-Generation 737-800s to bolster the airline's growing narrow-body fleet. This agreement, once all commitments are finalized, will be valued at approximately \$1.4 billion at current list prices, and ANA will become the first airline in Asia to operate the entire family of 787 Dreamliners.

"This decision demonstrates the strength of our decades-long partnership with ANA, and we are honored by their continued confidence in the 787," said Ray Conner, president and CEO of Boeing Commercial Airplanes. "We are proud to play an integral role in ANA's long-term success as they look to feature the complete family of 787 Dreamliners in their future fleet."

ANA, the launch customer of the 787, is poised to become Boeing's newest 787-10 customer and has taken more 787 deliveries than any other customer at 34, with 46 still on order.


ANA plans to leverage the added efficiency and full flexibility the complete family of 787s will allow for its future fleet. In addition, ANA will be able to maintain the innovative passenger experience onboard the Dreamliner that customers have grown accustomed to over the years. The airline will use the new 737-800s to enhance the flexibility of its expanding fleet.

The 787-10 is the third and longest member of the super-efficient 787 family. With its greater passenger and cargo capacity, high degree of commonality and passenger-pleasing features, the 787-10 will complement the family while setting a new benchmark for fuel efficiency and operating economics. The 787-10 will be 25 to 30 percent more efficient than airplanes of its size today and more than 10 percent better than anything offered by the competition for the future.

The 737-800 is the best-selling version of the highly successful Next-Generation 737 family, the most technologically advanced airplanes in the single-aisle market. The Next-Generation 737's market success has been confirmed by investors who consistently rank it as the most preferred single-aisle airplane due to its wide market base, superior performance efficiency and lowest operating costs in its class. The Next-Generation 737 has accumulated more than 6,800 orders from customers worldwide.

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