Boeing Digital and Supply Chain Services Agreements Support Strong Services Growth in Europe

European airline customer agreements highlight strong demand for Boeing solution sets that increase operational efficiency and reduce costs

Agreements with leading European carriers, including Air Atlanta Icelandic, Aegean Airlines, Star Air, and Jet2.com

LONDON, Oct. 16, 2019 — Boeing (NYSE: BA) announced multiple digital flight operation and supply chain management solution agreements with European airline customers to continue supporting the growing services demand.

"We are honored to see customer continuing to choose Boeing to deliver world-class service based on our deep understanding of their needs and unique European operating requirements," said Stan Deal, president and CEO, Boeing Global Services. "We provide digital solutions to increase situational awareness and optimize flight deck operations, across all phases of flight on a global scale. Global Services also helps customers maintain their fleets and operate on-schedule through services and parts support that keeps their airplanes flying."

Boeing's 2019 Services Market Outlook forecasts $605 billion in European commercial and government aviation services for the 2019-2028 served market. Overall, Boeing expects its total served market for aviation support and services to be worth $3.1 trillion by 2028. This forecasts a growth rate of 3.5% annually, with $1.6 billion of that total coming from commercial services.

Highlighting this growth are new digital services contracts and agreements, including:

- Air Atlanta Icelandic has signed a five-year agreement for digital navigation charting and Jeppesen FliteDeck Pro electronic flight bag services. These services will increase operational efficiencies in the flight deck and increase situational awareness in flight.

- ACE Cargo and **Star Air**, leading European cargo operators, have agreed to multiyear contracts for Boeing Maintenance Performance Toolbox, an industry leading aircraft maintenance solution that increases efficiency with fleet-wide document management.

- Neos and **Blue Panorama**, Italian-based operators, have signed five-year agreements for Boeing Maintenance Performance Toolbox, to enhance fleet-wide maintenance document management.

- Hi Fly, a Portuguese charter airline, has signed a multiyear renewal agreement for Jeppesen JetPlan services. The JetPlan flight planning engine allows customers to develop, file and view optimized planned routes to safely and efficiently reach their destinations.

- Aegean Airlines has signed a multiyear agreement for Jeppesen Crew Pairing services. Crew Pairing adds to current Aegean digital capabilities and will drive efficient operational crew planning for the airline, supported by optimized, data-driven decision making processes.

- Boeing also introduced a new Windows-based version of **Boeing Mobile Logbook**, providing a full-fleet solution to enable flight and maintenance crews to enter and share maintenance information. An iOS version will also be available in Q1 2020.

Recent supply chain agreements include:

- Jet2.com, the UK's third largest airline, provides an award-winning service and friendly low fares to sun, city and ski destinations in the Mediterranean, the Canary Islands and to European Leisure Cities. **Jet2.com** has signed a parts package agreement that provides local stock to support operations, along with effective cost control and assurance. Additionally, **Jet2.com** has signed interior, avionics, and performance modification upgrade packages in support of several newly acquired 737-800NG mid-life aircraft.

- MSA Safety, a leading developer and manufacturer of innovative, high-quality safety products, has signed a multiyear agreement naming Aviall as a global distributor of the Latchways WinGrip® system from MSA. The vacuum anchor system enables fall protection for aircraft maintenance personnel working at heights, minimizing downtime for fixed-wing aircraft maintenance.

- JLG Industries Inc., a subsidiary of **Oshkosh Corporation Inc.**, signed an agreement with Aviall for aftermarket products distribution. The agreement solidifies Aviall as their exclusive distributor in the Aerospace Aftermarket Business of low-level access products in North America and regions of Europe.

Boeing is the world's largest aerospace company and leading provider of commercial airplanes, defense, space and security systems, and global services. As the top U.S. exporter, the company supports commercial and government customers in more than 150 countries. Boeing employs more than 150,000 people worldwide and leverages the talents of a global supplier base. Building on a legacy of aerospace leadership, Boeing continues to lead in technology and innovation, deliver for its customers and invest in its people and future growth.

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