

## Boeing Announces Supply Chain and Digital Solutions Agreements to Support the Asia-Pacific Services Demand

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Diverse portfolio deals sustain continued Asia-Pacific regional growth

Agreements with leading Asia-Pacific airlines, including Cathay Pacific, IndiGo, Malaysia Airlines, and Philippine Airlines

**SINGAPORE, Sept. 25, 2019** — Boeing (NYSE: BA) announced orders and agreements with leading Asia-Pacific airlines to support customers in the rapidly growing region. These digital and supply chain solutions enhance airline crew situational awareness and provide cost savings across fleet-wide operations.

“We continue to establish and grow relationships in this key region of the world, working closely with our Asia-Pacific customers to understand their unique operating requirements,” said Stan Deal, president and CEO, Boeing Global Services. “We’re evolving our digital services and parts support to meet our customers’ needs while increasing the efficiency of their operations.”

According to Boeing’s 2019 [Services Market Outlook](#), the Asia-Pacific commercial aviation services market is projected to grow by 5% annually over the next twenty years into a \$3.4 billion aviation services market by 2038.

New orders and agreements include:

- **Interglobe Aviation (IndiGo)**, a leading low cost carrier in India, has signed an agreement to integrate Jeppesen Ops Control and Tail Assignment solutions to optimize crew schedule management and manage aircraft more efficiently. Ops Control allows IndiGo to proactively manage aircraft flight schedule and crew assignments on the day of operation, while Tail Assignment improves on time performance, lowers fuel and maintenance costs and utilizes aircraft more efficiently by analyzing operational data.

- **Cathay Pacific** and **Philippine Airlines** have signed agreements for Boeing 777 Performance Improvement Package 2.0 to support their 777-300ER fleets. This includes a number of recommended aircraft modifications, associated retrofit parts kits and accompanying service bulletins to implement aerodynamic improvements that improve aircraft fuel efficiency and payload/range capability, without requiring the airline to make significant operational policy or procedural changes. Since the original 777 Performance Improvement Package 1.0 was first offered, 23 participating airlines implementing these recommended modifications have reduced fuel consumption by more than 3.4 billion pounds (515 million gallons) of fuel, translating into more than \$1.1 billion in fuel related savings and reduction of carbon dioxide emissions by 9.4 billion pounds.

- **Shandong Airlines** has signed a multi-year agreement to renew Jeppesen NavData services for enhanced operational efficiency.

- **Shenzhen Airlines** has agreed to a multi-year renewal contract for Jeppesen tailored electronic flight information services. This service provides the airline with global flight data and navigation chart coverage that is designed specifically for their unique operational requirements to increase operational efficiency on the ground and in the air.

- **Peach Aviation** has achieved a significant operational milestone by being the first Japanese airline to introduce Jeppesen Airport Moving Map capabilities to further streamline paperless operations in the flight deck. Jeppesen Airport Moving Map services allow Peach Aviation to indicate their airplane positioning and review other data in the dynamic airport environment, providing greater situational awareness on the ground, as part of their pioneering electronic flight bag (EFB) integration process in Japan.

- **Malaysia Airlines Berhad (Malaysia Airlines)** has signed its first consumables and expendables services agreement. The agreement appoints Boeing as an integrated supply chain solution provider for global consumables and expendables management support.

- **Skymark Airlines** has signed an aft flap exchange program agreement to support its fleet of 29 Next-Generation Boeing 737-800 aircraft. This program eliminates the need for operators to contract, schedule and manage the flap modification process.

Boeing is the world’s largest aerospace company and leading provider of commercial airplanes, defense, space and security systems, and global services. As the top U.S. exporter, the company supports commercial and government customers in more than 150 countries. Boeing employs more than 150,000 people worldwide and leverages the talents of a global supplier base. Building on a legacy of aerospace leadership, Boeing continues to lead in technology and innovation, deliver for its customers and invest in its people and future growth.

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