

Boeing Announces Services Orders and Agreements valued up to \$2.1 billion at Farnborough International Airshow

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- Boeing's integrated platform and services solutions provide customers more value throughout the lifecycle of their investment
- Commercial orders and agreements provide tailored services solutions to keep airplanes and airlines running efficiently
- Government orders and agreements provide full slate of services solutions to improve readiness and efficiency

FARNBOROUGH, United Kingdom, July 16, 2018 [/PRNewswire/](#) -- Boeing (NYSE: BA) today announced services orders and agreements worth up to \$2.1B that provide customers more value throughout the lifecycle of their investments. The contracts and agreements span commercial and government customers.

"Our customers' greatest needs drive Boeing's services offerings and investments," said Stan Deal, president and CEO of Boeing Global Services. "Orders and agreements affirm that we're delivering on our promise to make their assets and operations more efficient and less expensive, and create new opportunities to bring them end-to-end solutions that only Boeing can offer."

Today's agreements bridge across Global Services' four capability areas, including supply chain; engineering, modifications and maintenance; digital aviation and analytics; and training and professional services.

Customer orders and agreements include in part:

- Atlas Air signed an agreement for 20 Landing Gear Exchanges for its 747-8 fleet. Through the program, operators receive an overhauled and certified landing gear from an exchange pool maintained by Boeing, with stocked components and supporting parts shipping within 24 hours.
- Emirates signed an agreement to use Optimized Maintenance Program (OMP) for a fleet of 150 777-300ER (Extended Range), 777-200LR and 777-300 aircraft, representing the largest 777 fleet in the world with an OMP. OMP, a Boeing AnalytX-powered product, delivers tremendous value by providing customized maintenance programs.
- EVA Airways signed an agreement for a number of key products including Component Services for its 787 fleet, and quick engine change solutions. With Component Services, Boeing and its partners own, manage, and maintain a global exchange pool inventory for convenient access. It also renewed Jeppesen's charting and electronic flight bag (EFB) products for 10 years, a testament to the tool's ability to improve navigation and flight operations across the fleet.
- Hawaiian Airlines signed an agreement for EFB services across its Boeing 717, 767 and Airbus A330 and A321 fleet, which will enhance navigation and situational awareness and simplify preparation and in-flight procedures across the Hawaiian fleet.
- Malindo Air has signed a long-term partnership agreement with Jeppesen to offer dispatcher training services at its operations center in Kuala Lumpur, Malaysia. The program, open to students across the aviation market, provides the foundation for multiple aviation career opportunities available with a dispatcher license.
- Okay Airlines of China signed on to use Airplane Health Management (AHM) for its 737 MAX fleet. About 65 percent of all 737 MAX airplanes delivered so far are enrolled in Boeing AHM, which improves operations using predictive analytics supporting maintenance and engineering.
- Primera Air will hold a signing ceremony for a significant services order Tuesday, July 17 at 1:45 p.m.
- The Royal Netherlands Air Force has signed an agreement for Boeing to provide Performance Based Logistics support for its fleet of AH-64 Apache and CH-47 Chinook helicopters. The five-year agreement is designed to combine Dutch Chinook and Apache support services into one integrated and efficient customer support program. This agreement was formally signed at the Royal International Air Tattoo show on Saturday, July 14.
- The United States Air Force awarded Boeing a contract to provide crew instruction and operate, sustain, modify and upgrade the C-17 Aircrew and Maintenance Training Systems. The firm-fixed price award has a contract period up to 6.5 years and a potential total value of \$986 million.
- The U.S. Air Force awarded Boeing a four-year sole-source contract to repair, support, configure and provide parts obsolescence management for F-15 radars. Support includes Boeing field service representatives embedded into each F-15 flying squadron throughout the Combat Air Forces and sent worldwide wherever needed. Boeing also will provide engineering, customer training, system analysis and integration of all radar types throughout the U.S. Air Force F-15 fleet.
- Westjet became the 100th customer to sign on for Airplane Health Management. Westjet will use the

Boeing AnalytX-powered product to provide predicative analytics to its 787 fleet.

- Xiamen Airlines will hold a signing ceremony for a key digital order on Tuesday, July 17 at 2:15.

Certain orders are concurrent with airplane order announcements. The value of up to \$2.1 billion not only reflects the services orders and agreements listed above but also includes commercial and government contracts and agreements received in the second and third quarters that have not been previously announced.

About Boeing Global Services

Operating as one of Boeing's three business units, Global Services is headquartered in the Dallas area. For more information, visit www.boeing.com/services.

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