

Boeing Completes 2012 with Record-Setting Performance

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- 1,203 net commercial orders is second-largest in company history
- 601 deliveries, most since 1999, fueled by production rate increases
- 737 program breaks records for orders and deliveries in a single year

SEATTLE, Jan. 3, 2013 /[PRNewswire](#)/ -- Boeing (NYSE: BA) booked 1,203 net commercial airplane orders in 2012, the second-largest number in company history. The company also delivered 601 airplanes, the most since 1999. Boeing's unfilled commercial airplane orders at the end of the year stood at 4,373, the most in company history.

"Our employees rose to the challenge of executing several production rate increases in 2012—a truly remarkable performance," said Ray Conner, president and CEO, Boeing Commercial Airplanes. "Increasing our deliveries by 26 percent allowed us to put more airplanes into the hands of our customers and grow our customer base by offering the best products and services."

The 737 program broke the record for orders for any Boeing model in a single year, accumulating 1,124 net orders. The 737 MAX – the new engine variant of the best-selling 737 – recorded 914 of those orders, bringing total orders to date to 1,064. In addition, the Next-Generation 737 set a new single-year record with 415 deliveries to customers worldwide. The 737 program also celebrated its 10,000th order in 2012.

Boeing's leadership in the widebody market continued in 2012. The year began with the five-continent 787 Dream Tour and ended with 11 787 deliveries in December to seven customers. To date, 49 787s have been delivered to eight customers.

The 777, which totaled 83 deliveries in 2012 and surpassed 1,000 since launch, won 68 net orders. The airplane continues to win accolades from passengers, earning three prestigious awards voted on by business travelers. With 31 deliveries in 2012, the 747-8 Intercontinental and Freighter have received positive reviews from customers and are performing as expected in service.

"As we look ahead to 2013, we're focused on meeting our customer commitments by increasing production rates and delivering high-quality, reliable products and services," said Conner. "We will also transition the 787-9 into production and flight test and work closely with customers, who contribute so much to our success, to continue defining the 787-10X and 777X."

Orders, deliveries and unfilled orders as of Dec. 31, 2012, by program were as follows:

Family	Gross Orders	Net Orders	Deliveries	Unfilled orders
737	1,184	1,124	415	3,074
747	7	1	31	67
767	23	22	26	68
777	75	68	83	365
787	50	-12	46	799
Total	1,339	1,203	601	4,373

Boeing Commercial Airplanes highlights in 2012 included:

- [Next-Generation 737 achieves production rate of 35 per month](#)
- [Lion Air finalizes historic order for up to 380 737s](#)
- [Boeing Edge sets new standard for aviation services and support](#)
- [First 747-8 Intercontinental delivered to VIP customer](#)
- [Boeing's 1,000th 777 delivered to Emirates Airlines](#)
- [First P-8A Poseidon production aircraft delivered to US Navy](#)
- [787 Dreamliner wins 2012 Robert J. Collier Trophy](#)
- [ANA conducts first 787 biofuel flight](#)
- [First airline 747-8 Intercontinental delivered to Lufthansa](#)
- [Boeing rolls out first 787 built in South Carolina](#)
- [Boeing designs Advanced Technology Winglet for 737 MAX](#)
- [KC-46 Tanker completes preliminary design review](#)
- [787 Dreamliner wraps up five-continent Dream Tour](#)
- [737 surpasses 10,000 orders](#)
- [Qatar Airways 787 featured in flying display at Farnborough Airshow](#)
- [Boeing ecoDemonstrator completes first phase of testing](#)
- [Boeing delivers first 787 built in South Carolina to Air India](#)

- [777 starts production at highest rate ever](#)
- [500th 737 with Boeing Sky Interior delivered](#)
- [787 production rate increases to five per month](#)
- [737 MAX reaches "Firm Concept"](#)
- [787 Dreamliners delivered to seven new customers](#)

A detailed report of Boeing Commercial Airplanes orders and deliveries is available on the [Orders and Deliveries website](#).

Forward-Looking Statements

Certain statements in this report may be "forward-looking" within the meaning of the Private Securities Litigation Reform Act of 1995. Words such as "expects," "intends," "plans," "projects," "believes," "estimates," "targets," "anticipates," and similar expressions are used to identify these forward-looking statements. Forward-looking statements are based upon assumptions about future events that may not prove to be accurate. These statements are not guarantees of future performance and involve risks, uncertainties and assumptions that are difficult to predict. Actual outcomes and results may differ materially from what is expressed or forecasted in these forward-looking statements. As a result, these statements speak to events only as of the date they are made and we undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as required by federal securities laws. Specific factors that could cause actual results to differ materially from forward-looking statements include, but are not limited to, statements we make regarding our guidance relating to future financial and operating performance, the effect of economic conditions in the United States and globally, and general industry conditions as they may impact us or our customers, as well as the other important factors disclosed previously and from time to time in our other filings with the Securities and Exchange Commission.

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