# Boeing to Showcase Defense Portfolio for Indian Market at Defexpo

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India a significant defense market opportunity for Boeing

Company exhibit and events to focus on program execution, local partnerships

**NEW DELHI, March 26, 2012** -- Boeing [NYSE: BA] will showcase a comprehensive portfolio of products and services at Defexpo India 2012, including the C-17 Globemaster III, P-8I, AH-64D Apache, CH-47F Chinook, V-22 Osprey, ScanEagle and 737 Airborne Early Warning & Control. Defexpo takes place March 29 to April 1 at Pragati Maidan in New Delhi.

"India is a significant market for Boeing and we are committed to working closely with the defense ministry, armed forces and indigenous industry to meet India's defense and security needs," said Dennis Swanson, vice president, International Business Development, Boeing Defense, Space & Security in India. "In 2012, we will continue to strengthen our relationships in India through delivering on our promises on our existing P-8I and C-17 contracts; expanding our partnerships with the Indian aerospace industry; and demonstrating how the CH-47 and AH-64 are the right choices to meet India's heavy-lift and attack helicopter requirements."

Boeing will begin its Defexpo participation with a media reception and screening of the Boeing-sponsored film "Rescue" at 7:30 p.m. on March 28 at the Oberoi Hotel.

Stakeholders visiting the Boeing exhibit in Hall 14 will be invited to experience demonstrations of a P-8 Mission Console and Virtual Maintenance Training for rotary and fixed-wing aircraft.

Boeing's online press kit at <u>www.boeing.com/bds/mediakit/2012/defexpo</u> will be updated throughout the show with presentations from the briefings and schedule changes, if any. The site also contains program backgrounders and executive biographies. Reporters may contact the media relations representatives listed below to schedule interviews with executives at the show.

Note: All times listed below are local to New Delhi.

# WEDNESDAY, March 28 – Connaught Conference Hall, The Oberoi Hotel 1930-2200: Media Reception and Screening of "Rescue" Film

#### THURSDAY, March 29 – Boeing Exhibit, Hall 14 1500-1600: P-8I and C-17 Globemaster III Media Briefings on "Performing to Plan"

Bob Schoeffling, P-8 India Business Development, briefs reporters on Boeing's P-8I long-range maritime reconnaissance and anti-submarine warfare aircraft. Boeing is on contract to provide eight P-8I aircraft to the Indian Navy.

Patrick Druez, C-17 Business Development, provides an update on the C-17 Globemaster III program for India. The Indian and U.S. governments signed an agreement in June 2011 to acquire 10 Boeing C-17 Globemaster III airlifters for the Indian Air Force.

### FRIDAY, March 30 – Boeing Exhibit, Hall 14 1500-1530: Analysis & Experimentation Centre Media Briefing

Boeing Phantom Works Strategic Development & Experimentation executives Eugene Beckles, director of International Experimentation, and Shane Rogers, director, Analysis & Experimentation Centre, provide an overview of the Analysis & Experimentation Centre's capabilities for the Indian armed forces. They will highlight how modeling, simulation and defense experimentation can help the forces plan for India's future defense and security.

A unit of The Boeing Company, <u>Boeing Defense</u>, <u>Space & Security</u> is one of the world's largest defense, space and security businesses specializing in innovative and capabilities-driven customer solutions, and the world's largest and most versatile manufacturer of military aircraft. Headquartered in St. Louis, Boeing Defense, Space & Security is a \$32 billion business with 62,000 employees worldwide. Follow us on Twitter: <u>@BoeingDefense</u>. For information on Boeing in India, visit <u>www.boeing.co.in</u>.

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