Boeing Statement on China Southern's Commitment to Buy 10 777-300ERs

SEATTLE, February 28, 2012 – Boeing [NYSE: BA] announced today that China Southern Airlines has agreed to buy 10 Boeing 777-300ERs, as the airline plans to expand its capacity to meet growing demand in Asia-Pacific and China.

“We’re very pleased that China Southern, which has been a staunch 777 supporter from the very beginning of the program, has once again selected the 777-300ER to serve its passengers and to deliver value to its bottom line,” said Ihssane Mounir, vice president, Sales, Boeing Commercial Airplanes.

The Boeing 777 is the world's most successful twin-engine, long-haul airplane. The 777-300ER extends the 777 family's span of capabilities, bringing twin-engine efficiency and reliability to the long-range market. The airplane carries 365 passengers up to 7,930 nautical miles (14,685 km).

Boeing incorporated several performance enhancements for the 777-300ER, extending its range and payload capabilities. Excellent performance during flight testing, combined with engine efficiency improvements and design changes that reduce drag and airplane weight, contributed to the increased capability.

The agreement requires Chinese Government approval, and Boeing looks forward to working with China Southern Airlines, a long-time valued customer, to obtain approval. Once approval is attained, the order will be posted to Boeing's Orders & Deliveries Website.

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Contact:
Yukui Wang, 86-1360-131-7722
Mark Hooper, 1-206-651-6038