

Boeing Expands Flight Training Capability in Central Asia, Eastern Europe

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Partnership with Azerbaijan Airlines provides simulator training for regional customers

SEATTLE, Nov. 7, 2011 – Boeing (NYSE: BA) and Azerbaijan Airlines (AZAL) have partnered to add additional flight training capability in Baku, Azerbaijan. The long-term agreement adds the new AZAL Aviation Training Center to Boeing’s global network of flight training campuses. The training campus includes new full-flight simulators for the Boeing 757 and 767, Airbus A320 as well as ATR airplanes.

"This is a partnership that truly adds value to our customers," said Roei Ganzarski, chief customer officer, Boeing Flight Services. "By making the Baku training campus available to airline customers throughout the region, we can help AZAL lower its operating costs and recoup some of its training infrastructure investment by bringing in revenue-creating customers from around the region."

In addition, the partnership means Boeing can offer regional customers a flight training location closer to their home operating base without capital investment and with overall lower training costs.

With the addition of the Baku training campus, Boeing Flight Services now offers a global network of training services at 19 campuses in 14 countries, supporting more than 80 full-flight simulators, including the new world-class Boeing 787 training suites.

Boeing offers the industry's broadest range of aviation services, including Flight Services aligned with customers' flight operations function. These integrated offerings drive optimized performance, efficiency and safety through advanced flight and maintenance training as well as improved air traffic management and 24/7 flight operations support. Flight Services provides digital tools and data to enhance overall operations, airport infrastructure, fuel efficiency, flight planning, navigation and scheduling.

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