## **Boeing Spare Parts Program to Help Skymark Airlines Reduce Costs**

Provides advantage to support airline's low cost business model

SEATTLE, May 31, 2011 /PRNewswire/ -- Boeing (NYSE: BA) today announced Skymark Airlines as the newest airline to join the Boeing 737 Component Services Program (CSP), a move that will help the airline reduce its spare parts costs, an important advantage in the low-cost carrier marketplace. In addition to reducing costs, the program will help Skymark enhance efficiency and improve spare parts availability.

The program can help airlines save as much as 30 percent on inventory, repair and administrative costs.

"The Component Services Program will provide convenience and cost savings for Skymark Airlines," said Kimiyoshi Sakaki, director, Engineering & Maintenance Division, Skymark Airlines. "Our participation in the program will help us to meet our customers' expectations for value and reliability."

This cost-reducing materials management and supply-chain solution is a joint operation of Boeing Commercial Aviation Services and Air France Industries KLM Engineering and Maintenance.

Under the new agreement, Boeing and AFI KLM E&M will manage spare parts and components inventory for the Tokyo-based airline, assuring timely delivery, while Skymark avoids warehousing and long-term inventory holding costs.

Since it began operation in 1998, Skymark Airlines has grown to operate a fleet of 19 Boeing Next-Generation 737-800s and will be taking additional airplanes on lease during the coming months.

"Keeping costs low is paramount to a low-cost carrier and Skymark Airlines is taking a significant step in controlling their materials costs by joining the 737 Component Services Program," said Dale Wilkinson, vice president of Material Services for Boeing Commercial Aviation Services.

"We are very pleased to welcome Skymark Airlines to our jointly operated 737 CSP program, which will help them to operate in a most (cost) efficient way," said Maarten Oort, vice president, Component Services, KLM Engineering and Maintenance.

The program features a customized recommended spare parts list based on customer data. The list includes dispatch-critical parts and both avionics and non-avionics line replaceable units in recommended quantities to support each airline's dispatch reliability requirements.

Boeing Commercial Aviation Services supports more than 12,100 Boeing commercial jetliners (passenger and freighter airplanes) with value-driven lifecycle solutions that deliver the fundamentals of aviation support — training, spare parts, diagnostic tools, maintenance documents and information, technical advice and modification programs.

Contacts:

**Bob Saling** Commercial Aviation Services Communications +1 206-766-2914 bob.saling@boeing.com

Stephanie Miller Commercial Aviation Services Communications +1 206-766-2914 bob.saling@boeing.com

More information: http://www.boeing.com/commercial/aviationservices/brochures/Component Exchange.pdf

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