

iPass Wi-Fi Network Gets Its Wings with Connexion by Boeing

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Wi-Fi access in the sky closes productivity gap for the more than half-million business travelers who use the iPass network

Connexion by Boeing, a business unit of The Boeing Company (NYSE:BA), and iPass Inc. (NASDAQ: IPAS) today announced an agreement to deliver iPass enterprise customers secure in-flight Wi-Fi Internet connectivity. Through the agreement iPass users will have access to the Connexion by BoeingSM mobile Internet service through the iPass Global Broadband Roaming network. Now, enterprise IT managers and CIOs can provide their mobile workers with a near-seamless, high-speed wireless experience to manage their time at hotels, airports and now on airplanes -- more productively. This agreement marks Connexion by Boeing's first contracted Wi-Fi enterprise access provider.

Connexion by Boeing, the only real-time, high-speed connectivity service available to commercial airline passengers and iPass, which operates the world's largest Wi-Fi roaming network with over 11,000 active hotspots in 33 countries, complement each other perfectly. Through the iPass Global Broadband Roaming (GBR) network and the Connexion by Boeing service, the more than 528,000 distinct monthly iPass users will be able to connect to their corporate networks, send and receive emails with attachments, access files and business applications and surf the entire Internet while in the air. This partnership combines two great services to benefit the enterprise and the corporate 'road warrior,' changing the way business is conducted on the road and, now, in the air.

"Wi-Fi, for business travelers, will rival extra legroom as a 'must-have' airline amenity," said John Yunker, an analyst with Byte Level Research. "iPass and Connexion by Boeing make a good fit. Connexion by Boeing provides Wi-Fi in the sky while iPass provides start-to-finish connectivity for the business traveler across thousands of locations."

Connexion by Boeing has agreements with major air carriers that operate at airports serviced by iPass including Copenhagen Airport, Narita/New Tokyo Airport and Changi Airport. In total, iPass offers broadband access at 121 airports in 21 countries -- including 49 of the world's busiest as measured by passenger volume, making the Connexion by Boeing service an important link in a continually growing chain of broadband connectivity designed for mobile enterprise users.

"Having a proven and secure method for enterprise travelers to connect to real-time high-speed Internet-based services is critical for doing business in a global environment," said Connexion by Boeing Vice President of Marketing and Direct Sales David Friedman. "Our agreement with iPass addresses that need and provides us with a proven market partner that will help ensure the Connexion by Boeing service is readily available in key markets and airports served by our airline customers. As Wi-Fi providers in the transportation and travel sectors have found, there are tremendous numbers of business travelers who rely on their corporate IT organization to equip them with advanced connectivity capabilities and we want to be a part of that solution."

The Connexion by Boeing network will now enter the iPass Enterprise Ready certification program, where it will be certified by iPass as Enterprise Ready by passing a rigorous testing regimen to ensure service availability, as well as interoperability with policy and security tools, such as virtual private networks, personal firewalls and virus protection.

"As a frequent long-haul flier myself, no one will be more thrilled to see the Connexion by Boeing service integrated with the iPass GBR network," said Anurag Lal, vice president of business development at iPass. "Some of the flights I've taken last well over 12 hours, so increased productivity in the air is greatly needed. Users of this service will no longer have to wait the length of their flight -- a full business day -- for the vital business information that can help win that important deal or address a critical business issue. The iPass and Connexion relationship brings the industry closer to ultimate goal of anywhere, anytime secure connectivity."

About Connexion by Boeing

Connexion by Boeing, recipient of the 2003 World Travel Award for World's Leading High-Speed In-flight Internet Services Provider, brings high-speed Internet, data and entertainment connectivity to travelers via a broadband connection to the aircraft. Connexion by Boeing has definitive agreements with Lufthansa, Scandinavian Airlines System, Japan Airlines, ANA and Kingdom Holding Co. to equip their long-haul aircraft with the service. In addition, Singapore Airlines, China Airlines and Korean Air have announced their intent to install the Connexion by Boeing system on their long-range aircraft. Connexion by Boeing also offers a high-speed connectivity solution for the business aviation and maritime markets.

About iPass

iPass Inc. (NASDAQ: IPAS) delivers enterprises simple, secure and manageable connectivity services for mobile workers as they move between office, home, and remote locations. iPass combines its global network of dial-up, Ethernet and the world's largest Wi-Fi footprint with support for campus wireless LANs and home broadband connections to deliver a unified and comprehensive solution. The award-winning iPassConnect™ user interface, centralized management, leading security features and powerful policy enforcement make iPass services the choice of hundreds of Global 2000 corporations including General Motors, Hershey Foods and Underwriters Laboratories. Founded in 1996, iPass is headquartered in Redwood Shores, Calif., with offices throughout North America, Europe and Asia Pacific.

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