

Boeing Airplane Services Celebrates One Year of Growth

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Boeing Airplane Services, the new business dedicated to total service solutions for commercial airplanes, celebrates its one year anniversary today.

From a groundbreaking deal with DHL Worldwide Express to the launch of the Global Airline Inventory Network, an innovative supply-chain management system, Boeing Airplane Services has helped expand the scope of The Boeing Company's product and service offerings.

"This is a great day for us," said Joe Gullion, president of Boeing Airplane Services. "We said we were going to listen to our customers and provide them total service solutions that fit their individual requirements, and we have."

Among Boeing Airplane Services' accomplishments in the last 12 months, the business:

Signed a unique agreement with Volvo Aero to market and distribute surplus spare parts

Introduced new support products such as replacement floor panels, insulation blanket kits and a spares exchange program

Signed an innovative agreement with British Airways to launch the Global Airline Inventory Network, a new supply chain management service in which Boeing will manage the airline's expendable spare parts inventory

Started offering in-flight entertainment (IFE) integration services to airlines, and signed an agreement to partner with a major IFE vendor, Sony Trans Com, on IFE upgrades in 747s

Signed a "total solution" agreement with DHL Worldwide Express to purchase 44 in-service 757 passenger airplanes, convert them to Special Freighters, lease them back to DHL, and provide maintenance and engineering services for the airplanes

Formed a global network of engineering and modification facilities to provide customers with worldwide after-market support

Celebrated the third anniversary of the Boeing PART Page, the industry's first on-line spares ordering and tracking system, whose transaction volume has grown 100 percent per year since its launch in 1996 and which now supports nearly 75 percent of the world's jet transport fleet;

Joined forces with B.F. Goodrich to provide airlines with maintenance, repair and overhaul services on a global basis

Announced the launch of a Landing Gear Exchange program, enabling airlines to exchange unserviceable or time-expired landing gears for overhauled or restored landing gears.

"Looking ahead, our number one goal is to follow through on the commitments we made in 1999," Gullion said. "That means continuing to listen to our customers while providing the highest degree of quality and customer satisfaction."

Boeing Airplane Services offers engineering retrofit packages, avionics upgrades, passenger-to-freighter conversions, interior reconfigurations, recovery and repair services, and airplane performance improvements for all Boeing commercial airplanes. In addition, Boeing Airplane Services has the most comprehensive spare parts distribution system in the industry, with a worldwide network of distribution and service centers. It also provides technical consulting and general contracting support for passenger and cargo airlines.

Boeing Airplane Services is part of the Boeing Commercial Aviation Services organization, which offers the aviation industry's broadest array of support resources. There are more than 11,000 Boeing airplanes in operation today around the world.

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