DigitalXpress Forms Alliances With Communications Partners To Boost Content Offerings, Capabilities

Digital Express, a provider of satellite communications services, has formed alliances with Gentner Communications Corp., PictureTel Corp. and the Teletraining Institute.

With these alliances, DigitalXpress will expand its offerings to include state-of-the-art audio systems from Gentner Communications; videoconferencing capabilities from PictureTel; and instruction on how to design and deliver any kind of distance-learning program from the Teletraining Institute.

"DigitalXpress is delighted that Gentner, PictureTel and the Teletraining Institute - organizations that are 'best in their class' - have agreed to join our growing cadre of business partners," said Amy Sayre, president and chief executive officer of DigitalXpress.

"Together, we will enhance our collective effort to provide businesses worldwide the very best distance-learning technology and content."

Gentner Communications, based in Salt Lake City, provides technology, service and educational solutions for U.S. and international communications markets. The company has a wide product and service mix featuring remote facilities management systems, audio conferencing products and a nationwide conference calling service.

PictureTel, based in Andover, Mass., is the world leader in developing, manufacturing and marketing a full range of visual and audio collaboration solutions. The company's systems meet customers' collaboration needs from the desktop to the boardroom.

PictureTel also markets network conferencing servers and a comprehensive portfolio of enterprise-wide services, including its Distance Learning Services, a comprehensive set of solutions designed to enable corporate training organizations to migrate their programs from traditional classroom settings to technology-assisted delivery. The program includes consulting, instructional design, classroom design, and event management, all of which can be tailored to meet the specific needs of the customers.

The Teletraining Institute, based in Stillwater, Okla., is the largest provider of training for distance educators in the nation. Showcasing more than 20 of the latest and best technologies in the industry, Teletraining provides opportunities for its clients to experience multiple application and equipment technologies. Its faculty has combined experience of more than 70 years in distance education and teleconferencing.

DigitalXpress specializes in high-quality, low-cost satellite-to-desktop digital video, audio and data information distribution solutions for the business community. The company was established through the joint efforts of Boeing Commercial Information & Communication Company, Conus Communications and Ceridian Corp.

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